### Major Map: Real Estate - Bachelor of Science (B.S.)

**Morrison School of Management & Agribusiness, Polytechnic Campus**

**Catalog Year: 2008-2009**

**Completed ATP:** Yes  No  
**Completed AGEC:** Yes  No

<table>
<thead>
<tr>
<th>Course Subject and Title</th>
<th>Hrs.</th>
<th>Upper Division</th>
<th>Upper Division Transfer Course/Grade</th>
<th>Minimum Grade if Required</th>
<th>Additional Critical Requirement Notes</th>
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</thead>
<tbody>
<tr>
<td><strong>TERM ONE: 0-15 CREDIT HOURS</strong></td>
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<tr>
<td>ASU 101: The ASU Experience</td>
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<tr>
<td>ENG 101 and 102: First-Year Composition OR ENG 107 and 108: English for Foreign Students OR ENG 105: Advanced First-Year Composition</td>
<td>3</td>
<td></td>
<td></td>
<td>Grade of C</td>
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<tr>
<td><strong>Complete one course from</strong></td>
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</tr>
</tbody>
</table>
| • MAT 210: Brief Calculus (MA)  
• CIS 105: Computer Applications and Information Technology (CS)  
• One course with PGS or SOC prefix (SB) | 3   |  |  | Grade of C |  |
| Humanities, Fine Arts & Design (HU) AND Cultural Diversity in the US (C), Global Awareness (G) or Historical Awareness (H) | 3   |  |  |  |  |
| Elective | 3   |  |  |  |  |

| **TERM TWO: 16-30 CREDIT HOURS** | | | | | |
| ENG 101 and 102: First-Year Composition OR ENG 107 and 108: English for Foreign Students OR ENG 105: Advanced First-Year Composition | 3   |  |  | Grade of C |  |
| **Complete one additional course from:** | | | | | |
| • MAT 210: Brief Calculus (MA)  
• CIS 105: Computer Applications and Information Technology (CS)  
• One course with PGS or SOC prefix (SB)  
• One COM course from:  
  • COM 100: Introduction to Human Communication (SB)  
  • COM 225: Public Speaking (L)  
  • COM 230: Small Group Communication (SB)  
  • COM 259: Communication in Business & the Professions | 3   |  |  | Grade of C |  |
| MAT 211: Mathematics for Business Analysis | 3   |  |  |  |  |
| Elective | 3   |  |  |  |  |
| Elective | 3   |  |  |  |  |

| **TERM THREE: 31-45 CREDIT HOURS** | | | | | |
| **Complete one additional course from:** | | | | | |
| • MAT 210: Brief Calculus (MA)  
• CIS 105: Computer Applications and Information Technology (CS)  
• One course with PGS or SOC prefix (SB)  
• One COM course from:  
  • COM 100: Introduction to Human Communication (SB)  
  • COM 225: Public Speaking (L)  
  • COM 230: Small Group Communication (SB)  
  • COM 259: Communication in Business & the Professions | 3   |  |  | Grade of C |  |
| ACC 231: Uses of Accounting Information I | 3   |  |  |  |  |
| **Complete 1 course from:** | | | | | |
| ECN 211: Macroeconomic Principles (SB)  
ECN 212: Microeconomic Principles (SB)  
AGB 360: Agribusiness Statistics OR ECN 221: Business Statistics | 3   |  |  | Grade of C |  |
| Natural Science Quantitative (SQ) or General (SG) | 4   |  |  |  |  |

| **TERM FOUR: 46-60 CREDIT HOURS** | | | | | |
| **Complete one additional course from:** | | | | | |
| • MAT 210: Brief Calculus (MA)  
• CIS 105: Computer Applications and Information Technology (CS)  
• One course with PGS or SOC prefix (SB)  
• One COM course from:  
  • COM 100: Introduction to Human Communication (SB)  
  • COM 225: Public Speaking (L)  
  • COM 230: Small Group Communication (SB)  
  • COM 259: Communication in Business & the Professions | 3   |  |  | Grade of C |  |
| ACC 241: Uses of Accounting Information II | 3   |  |  |  |  |
| **Complete remaining course from:** | | | | | |
| ECN 211: Macroeconomic Principles (SB)  
ECN 212: Microeconomic Principles (SB)  
Natural Science Quantitative (SQ) or General (SG) | 3   |  |  | Grade of C |  |
| Literacy and Critical Inquiry (L) | 3   |  |  |  |  |
Course Subject and Title | Hrs. | Upper Division | Transfer Course/Grade | Minimum Grade if Required | Additional Critical Requirement Notes
--- | --- | --- | --- | --- | ---
**TERM FIVE: 61-75 CREDIT HOURS**
BUA 300: Career Management | 1 | ☒ | | Grade of C | 
TWC 447: Business Reports (L) | 3 | ☒ | | Grade of C | 
SCM 300: Global Supply Operations | 3 | ☒ | | Grade of C | 
Complete 3 courses from:
FIN 300: Fundamentals of Finance | 3 | ☒ | | Grade of C | 
LES 305: Legal, Ethical, and Regulatory Issues in Business | | | | | 
MGT 300: Org & Mgt Leadership | | | | | 
MKT 300: Marketing and Business Performance | | | | | 
International business or agribusiness course | | | | | 
REA 300: Real Estate Analysis | 3 | ☒ | | Grade of C | 
REA 331: Real Estate Finance | | | | | 
REA 401: Real Estate Appraisal | | | | | 
REA 441: Real Estate Land Development | | | | | 
REA 456: Real Estate Investments | | | | | 
LES 411: Real Estate Law | 3 | ☒ | | Grade of C | 
**TERM SIX: 76-90 CREDIT HOURS**
Complete 3 courses from:
FIN 300: Fundamentals of Finance | 3 | ☒ | | Grade of C | 
LES 305: Legal, Ethical, and Regulatory Issues in Business | | | | | 
MGT 300: Org & Mgt Leadership | | | | | 
MKT 300: Marketing and Business Performance | | | | | 
International business or agribusiness course | | | | | 
REA 300: Real Estate Analysis | 3 | ☒ | | Grade of C | 
REA 331: Real Estate Finance | | | | | 
REA 401: Real Estate Appraisal | | | | | 
REA 441: Real Estate Land Development | | | | | 
REA 456: Real Estate Investments | | | | | 
LES 411: Real Estate Law | 3 | ☒ | | Grade of C | 
Upper division Humanities, Fine Arts & Design (HU) OR Social & Behavioral Sciences (SB) AND Cultural Diversity in the US (C), Global Awareness (G) or Historical Awareness (H) | 3 | ☒ | | | 
**TERM SEVEN: 91-105 CREDIT HOURS**
Complete 3 courses from:
FIN 300: Fundamentals of Finance | 3 | ☒ | | Grade of C | 
LES 305: Legal, Ethical, and Regulatory Issues in Business | | | | | 
MGT 300: Org & Mgt Leadership | | | | | 
MKT 300: Marketing and Business Performance | | | | | 
International business or agribusiness course | | | | | 
REA 300: Real Estate Analysis | 3 | ☒ | | Grade of C | 
REA 331: Real Estate Finance | | | | | 
REA 401: Real Estate Appraisal | | | | | 
REA 441: Real Estate Land Development | | | | | 
REA 456: Real Estate Investments | | | | | 
LES 411: Real Estate Law | 3 | ☒ | | Grade of C | 
Upper division elective | 3 | ☒ | | | 
**TERM EIGHT: 106-120 CREDIT HOURS**
Complete 2 courses from:
FIN 300: Fundamentals of Finance | | | | | 
LES 305: Legal, Ethical, and Regulatory Issues in Business | | | | | 
MGT 300: Org & Mgt Leadership | | | | | 
MKT 300: Marketing and Business Performance | | | | | 
International business or agribusiness course | | | | | 
REA 300: Real Estate Analysis | 3 | ☒ | | Grade of C | 
REA 331: Real Estate Finance | | | | | 
REA 401: Real Estate Appraisal | | | | | 
REA 441: Real Estate Land Development | | | | | 
REA 456: Real Estate Investments | | | | | 
LES 411: Real Estate Law | 3 | ☒ | | Grade of C | 
BUA 440: Strategic Management OR BUA 441: Entrepreneurship and Feasibility | 3 | ☒ | | Grade of C | 
Upper division Elective | 3 | ☒ | | | 
Upper division Elective | 2 | ☒ | | |
Graduation Requirements Summary

<table>
<thead>
<tr>
<th>Total Hours (120)</th>
<th>Total Hrs at ASU (30)</th>
<th>Hrs Resident Credit for Academic Recognition (56)</th>
<th>Transfer UD Bus. Hrs (9)</th>
<th>BUS GPA (2.00 Min.)</th>
<th>Major GPA (2.00 Min.)</th>
<th>Total UD Hrs (51)</th>
<th>Total Comm. College Hrs. (64 Max)</th>
<th>Total Comm. Coll. Bus. Hrs. (32 Max)</th>
</tr>
</thead>
</table>

**General University Requirements: Legend**

- General Studies Core Requirements:
  - Literacy and Critical Inquiry (L)
  - Mathematical Studies (MA)
  - Computer/Statistics/Quantitative applications (CS)
  - Humanities, Fine Arts, and Design (HU)
  - Social and Behavioral Sciences (SB)
  - Natural Science-Quantitative (SQ)
  - Natural Science-General (SG)

- General Studies Awareness Requirements
  - Cultural Diversity in the US (C)
  - Global Awareness (G)
  - Historical Awareness (H)

- First Year Composition

**Additional Notes:**