

# Major Map: Marketing – Bachelor of Science (B.S.) W. P. Carey School of Business, Tempe Campus Catalog Year: 2008-2009

			Completed ATP: Yes No		Completed AGEC: Yes No		
Course Subject and Title (courses in bold/shading are critical)	Hrs.	Upper Division	Transfer Course/Grade	Minimum Grade if Required	Additional Critical Requirement Notes		
TERM ONE: 0-15 CREDIT HOURS	1113.	Division	Course, Grade	Required	Additional Critical Requirement Potes		
ASU 101: The ASU Experience	1				ASU 101 is for ASU freshman students only Not		
MAT 210: Brief Calculus (MA) OR					required of transfer students		
MAT 270: Calculus with Analytic Geometry I	3/4			Grade of C	An SAT, ACT, Accuplacer, or TOEFL score determines placement into first-year composition		
CIS 105: Computer Applications & Information Technology (CS)	3			Grade of C	courses		
ENG 101 or 102: First-Year Composition OR ENG 105: Advanced First-Year Composition OR					ASU Math Placement Exam score determines		
ENG 103: Advanced First- Fear Composition OR ENG 107 or 108: English for Foreign Students	3			Grade of C	placement in Mathematics course		
Humanities, Fine Arts & Design (HU):	3						
PGS course (SB):	3						
TERM TWO: 16-30 CREDIT HOURS	3						
ACC 231: Uses of Accounting Information I	3			Grade of C			
Complete 1 course from:							
ECN 211: Macroeconomic Principles (SB)							
ECN 212: Microeconomic Principles (SB)	3			Grade of C			
MAT 211: Mathematics for Business Analysis OR MAT 271: Calculus with Analytic Geometry II (MA)	3/4			Grade of C			
ENG 101 or 102: First-Year Composition OR							
ENG 105: Advanced First-Year Composition OR	_						
ENG 107 or 108: English for Foreign Students	3			Grade of C			
SOC course (SB):	3						
TERM THREE: 31-45 CREDIT HOURS				ı			
ACC 241: Uses of Accounting Information II	3			Grade of C	Complete First Year Composition requirement: ENG 101 & 102 OR ENG 107 & 108 or 105		
Complete 1 course from: ECN 211: Macroeconomic Principles (SB)					E105 101 to 102 OK E105 107 to 100 01 103		
ECN 212: Microeconomic Principles (SB)	3			Grade of C			
ECN 221: Business Statistics (CS)	3			Grade of C			
COM 100: Introduction to Human Communication(SB) OR							
COM 225: Public Speaking (L) OR							
COM 230: Small Group Communication (SB) OR COM 259: Communication in Business and the Professions	3						
Natural Science Quantitative (SQ):	4						
TERM FOUR: 46-60 CREDIT HOURS							
MKT 302: Applied Marketing Management and Leadership (L)	3	$\boxtimes$		Grade of C			
ENG 302: Business Writing	3	⊠		Grade of C			
Historical Awareness (H):	3						
Cultural Diversity in the U.S. (C):	3						
Natural Science Quantitative (SQ) or General (SG):	4						
TERM FIVE: 61-75 CREDIT HOURS	·						
MKT 352: Marketing Research	3	$\boxtimes$		Grade of C			
FIN 300: Fundamentals of Finance	3	⊠		Grade of C			
SCM 300: Global Supply Operations	3	⊠		Grade of C			
WPC 301: Business Forum	1	⊠		Grade of C			
Upper division Humanities, Fine Arts & Design (HU):	3	⊠					
General Education Elective:	2						
TERM SIX: 76-90 CREDIT HOURS							
MKT 402: Consumer Behavior	3			Grade of C			
Upper division MKT Major Elective:	3	⊠		Grade of C			
MGT 300: Organization and Management Leadership	3	$\boxtimes$		Grade of C			
LES 305: Legal, Ethical, and Regulatory Issues in Business	3	⊠		Grade of C			
Upper division General Education Elective:	3	⊠					
TERM SEVEN: 91-105 CREDIT HOURS							
MKT 442: Services Marketing Strategy or							
MKT 452: Business-to-Business Marketing Strategy or	2	<b>□</b>		Cond. CC			
MKT 462: Competitive Marketing Strategy	3			Grade of C	1		
MKT Major Elective:	3			Grade of C	-		
International Business Course (G):	3			Grade of C	-		
Elective:	3				-		
General Education Elective:	3						
TERM EIGHT: 106-120 CREDIT HOURS							
MKT Major Elective:	3			Grade of C	-		
Upper division Elective:	3				1		
Upper division Elective:	3	⊠			1		
Elective:	3		I	I			

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## **Graduation Requirements Summary:**

Total Hours (120)	Total Hrs at ASU (30)	Hrs Resident Credit for Academic Recognition (56)	Transfer UD Bus. Hrs (9 Max.)	Overall GPA (2.000 Min.)	BUS GPA (2.000 Min.)	Major GPA (2.000 Min.)	C Min. Req.	Total UD Hrs (51)	Total Comm. College Hrs. (64 Max)	Total Comm. Coll. Bus. Hrs. (30 Max)

### **General University Requirements: Legend**

- General Studies Core Requirements:
  - Literacy and Critical Inquiry (L)
  - 0
  - Mathematical Studies (MA)
    Computer/Statistics/Quantitative applications (CS) 0
  - Humanities, Fine Arts, and Design (HU) 0
  - Social and Behavioral Sciences (SB)
  - Natural Science-Quantitative (SQ) 0
  - Natural Science-General (SG)
- General Studies Awareness Requirements
  - Cultural Diversity in the US (C) 0
  - Global Awareness (G) 0
  - 0 Historical Awareness (H)
- First Year Composition

### **Additional Notes:**

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