ASU Academic Catalog 2019–2020
Style Guidelines

includes exceptions to the ASU Writing Style Guide and AP Stylebook

QUICK-REFERENCE highlights

Degrees

• Degree abbreviations are not punctuated (BA, MS, PhD).
• Programs and concentration areas are not capitalized (art, philosophy).

Format

• Use **bold** only on headings and subheadings.
• Do not use *italics*.
• Use *only for specific course-related detail.*

Language

• Use third-person voice (**student**, **applicant**, he, she, they) in all content except the Marketing Text field, in which second-person (you, we) is the ideal voice.
• Present content in full sentences. Exception: application components, career options (see Lists)
• Only use / in approved program and course names: *Transborder Chicana/o and Latina/o Studies.*

Every Chapter Has Been Updated

Please review each chapter. Examples:

• Language  ... in the last 60 hours of their first bachelor's...
• Word List  including internet, skill-building, STEM and web (and related)
Contents

Chapter titles are hyperlinked.

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- Symbols

**Word List**
Abbreviations

Do not use abbreviations that are not readily recognizable. Spell out less-commonly known words or phrases on first reference and abbreviate thereafter.

Use the full name of an ASU unit or its approved abbreviation (see the list of academic units under Abbreviations in the ASU writing style guide) or use a work-around such as center, institute, office, school, college.

Do not follow an organization’s full name with an abbreviation, acronym or initialism in parentheses or set off by punctuation. If an abbreviation would not be clear on subsequent reference without this arrangement, do not use it. Do use an abbreviation if it is the official name of an organization.

- ABET
- Not: College of Liberal Arts and Sciences (CLAS)

See Tests for acceptable usage of the SPEAK and TOEFL abbreviations.

See Word List for acceptable usage of the InMAC and MAC abbreviations.

Academic Programs

Degree programs

Omit periods in degree abbreviations: BA, MS, PhD.

There is no apostrophe in associate degree; there is an apostrophe in bachelor’s degree and master’s degree.

Use / only in approved abbreviations for concurrent and accelerated programs.

Reminder: Do not abbreviate the area of concentration.

- MUEP/MA in sustainability.

Do not use - as a substitute for to in abbreviations for progressive degree programs: RN to BSN.

Abbreviate academic degree names on first reference and use the corresponding word in subsequent instances (an exception to the ASU writing style guide):

- BA, MS, PhD, etc.
- associate degree (not associate’s), bachelor’s degree, master’s degree, doctorate, or doctoral degree
- A student in this program will earn a BA in broadcast journalism [first reference].
- Note the admission requirements for the bachelor’s degree in broadcast journalism [subsequent reference].
- Note the admission requirements for the Bachelor of Arts in broadcast journalism [subsequent reference].

Do not refer to a degree as simply a bachelor’s or master’s; follow it with the major or concentration. If using the formal name, capitalize the name of the degree but not the concentration.

Formal names of degree programs are in the chart on the next page, alphabetized by degree abbreviation.

- bachelor’s degree in English
- Master of Science in chemistry
- Not: Bachelor’s in English
- Not: Master’s in chemistry

See Capitalization for detailed ASU guidelines about the proper way to show the full name of degree, minor and certificate programs.
Official degree names and abbreviations, alpha order by abbreviation

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Degree Name</th>
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<tbody>
<tr>
<td>AuD</td>
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</tr>
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<tr>
<td>DNP</td>
<td>Doctor of Nursing Practice</td>
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<tr>
<td>EdD</td>
<td>Doctor of Education</td>
</tr>
<tr>
<td>EMPA</td>
<td>Executive Master of Public Administration</td>
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<tr>
<td>EMSL</td>
<td>Executive Master of Sustainability Leadership</td>
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<tr>
<td>JD</td>
<td>Juris Doctor</td>
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<td>LLM</td>
<td>Master of Laws</td>
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<td>MA</td>
<td>Master of Arts</td>
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<td>MACC</td>
<td>Master of Accountancy</td>
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<td>MALM</td>
<td>Master of Applied Leadership and Management</td>
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<td>MArch</td>
<td>Master of Architecture</td>
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<tr>
<td>MAS</td>
<td>Master of Advanced Study</td>
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<td>MBA</td>
<td>Master of Business Administration</td>
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<td>MC</td>
<td>Master of Counseling</td>
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<tr>
<td>MLA</td>
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</tbody>
</table>
MLST  Master of Legal Studies
MLSt  Master of Liberal Studies
MM    Master of Music
MMC   Master of Mass Communication
MNLML Master of Nonprofit Leadership and Management
MNS   Master of Natural Science
MPA   Master of Public Administration
MPE   Master of Physical Education
MPP   Master of Public Policy
MPSLA Master of Public Safety Leadership and Administration
MRED  Master of Real Estate Development
MS    Master of Science
MSD   Master of Science in design
MSE   Master of Science in engineering
MSL   Master of Sustainability Leadership
MSLB  Master of Sports Law and Business
MST   Master of Sustainable Tourism
MSTech Master of Science in technology
MSTP  Master of Science and Technology Policy
MSUS  Master of Sustainability Solutions
MSW   Master of Social Work
MTax  Master of Taxation
MTESOL Master of Teaching English to Speakers of Other Languages
MUD   Master of Urban Design
MUEP  Master of Urban and Environmental Planning
MVCD  Master of Visual Communication Design
PhD   Doctor of Philosophy
PSM   Professional Science Master’s

Majors, concentration areas, minors, certificates
Do not abbreviate or capitalize names of majors, concentration areas, minors or certificates.
• bachelor’s degree in chemistry
• Bachelor of Science in chemistry

See Capitalization.

Arizona State University
Authorized forms are ASU and the university; do not shorten to Arizona State.
It is acceptable to use the abbreviated form ASU on first reference.
• Arizona State University consistently attracts top-quality students from Arizona and across the nation.
• Students enrolling at the university have access to faculty members who are elite in their fields of study.
• Not: The academics at Arizona State are top-notch.
Building Names
Find the official building names and matching codes online.

- Downtown Phoenix campus
- Lake Havasu City
- Polytechnic campus
- Tempe campus
- West campus

Campuses
Avoid mentioning the campus in the program description, though it would be suitable for marketing text.

Use the following campus names on first reference and the generic campus in subsequent references; campus is not capitalized.

- Downtown Phoenix campus
- Polytechnic campus
- Tempe campus
- West campus
- Not: DPC
- Not: ASU West
- Not: Poly campus

Note:
- ASU Online is not a campus but may be referred to in copy as an online campus.
- The university's programs are offered at ASU@Cochise, ASU@Lake Havasu, ASU@Pinal, ASU@The Gila Valley, ASU@Yuma, California Center, Washington Center and Mayo Clinic, though these locations may not be referred to as campuses.
- The Polytechnic campus is not synonymous with the Polytechnic School that is one of the Ira A. Fulton Schools of Engineering at Arizona State University's Polytechnic campus.

See Capitalization.
See Punctuation and Symbols.

Centers, Colleges, Departments, Institutes, Schools, University
Use the full name of an academic unit on first reference; notable examples:

- College of Liberal Arts and Sciences
- Ira A. Fulton Schools of Engineering [note plural Schools]
- Polytechnic School, one of the Ira A. Fulton Schools of Engineering at Arizona State University [for school mention only]
- Polytechnic School, one of the Ira A. Fulton Schools of Engineering at Arizona State University’s Polytechnic campus [for school with campus mention]
- Thunderbird School of Global Management, a unit of the ASU Knowledge Enterprise

Subsequent references may use endorsed abbreviations (see the list of academic units under Abbreviations in the ASU writing style guide) or a workaround preceded by the: center, institute, office, school, college.

Ampersands are not acceptable in text, even for official ASU unit names:

- College of Nursing and Health Innovation
- Not: College of Nursing & Health Innovation
Avoid using acronyms to refer to any university unit; make the association to the university clear and foremost.

- Explore the many majors available in ASU’s College of Liberal Arts and Sciences.
- The College of Health Solutions is offering a free seminar.
- New College students must meet with an advisor this week.
- Not: The CLAS convocation will be held in Wells Fargo Arena.

See Capitalization.

**iPOS, POS**

A plan of study is the list of courses and culminating experience that maps the requirements for completion of a graduate degree program. The POS is submitted and revised electronically via the interactive iPOS system. Once the iPOS is submitted, it becomes a graduate student’s official plan of study.

As clearly as possible, distinguish the difference between a plan (whether unofficial or official) and the method of submitting the official version.

Spell out the phrase on first reference and use POS or the plan thereafter; do not use parentheses.

- A plan of study maps the requirements for completion of a degree program.
- The student’s POS is submitted electronically and revised interactively through iPOS in My ASU.
- The plan submitted through iPOS becomes the student’s official POS.

**Tests**

Names of test sections, such as verbal or quantitative, are not capitalized.

- **ACT** Use only the initials when referring to the previously designated American College Testing Program.
- **GMAT** Use only the initials when referring to the Graduate Management Admission Test.
- **GRE** Use only the initials when referring to the Graduate Record Examination.
- **IELTS** Use only the initials when referring to the International English Language Testing System.
- **LSAT** Use only the initials when referring to the Law School Admission Test.
- **MCAT** Use only the initials when referring to the Medical College Admission Test.
- **Miller Analogies Test** Spell out.
- **Pearson Test of English** and **PTE** Spell out on first mention and use the initialism thereafter.
- **SAT** Use only the initials in referring to the previously designated Scholastic Aptitude Test or the Scholastic Assessment Test.
- **Speaking Proficiency English Assessment Kit** and **SPEAK** Spell out on first reference; use only the initialism thereafter.
- **TEAS** Use only the initials when referring to the Test of Essential Academic Skills.
- **TOEFL** Use only the initials when referring to the Test of English as a Foreign Language. (This is an exception to the ASU writing style guide.)
Capitalization

This ABET phrase is required on a number of programs. Please note its style is an exception to the rules of capitalization and punctuation [ABET, fall 2016]:
- Accredited by the [capitalized name of the accreditation commission] of ABET; [http://www.abet.org].

Academic Programs

Degree programs
Capitalize only the official diploma title.
Do not capitalize program and concentration areas that follow the name of a degree unless they are proper nouns.
Do not capitalize program and concentration areas even if they are included in the official diploma title abbreviation.
When referring to the degree in casual terms, do not capitalize it: associate degree (not associate's), bachelor's degree, master's degree, doctorate, or doctoral degree.
Do not capitalize names of minors and certificates; do capitalize proper nouns: English, Spanish, Native American.
Use the abbreviation on first reference and the corresponding words in subsequent references. (This is an exception to the ASU writing style guidelines.)
- Bachelor of Arts
- Bachelor of Science in nursing
- Bachelor of Science in design
- Note the admission requirements for a BA in anthropology [first reference].
- Note the admission requirements for a bachelor's degree in anthropology [subsequent reference].
- She earned a Master of Communication with a concentration in broadcast journalism.
- This program culminates in a Bachelor of Science in chemistry.
- Not: Bachelor of Science in Nursing
- Not: Bachelor of Science in Design
- Not: Bachelor of Arts in Education
- Not: Master of Science in Technology

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MPSLA  Master of Public Safety Leadership and Administration
MRED  Master of Real Estate Development
MS  Master of Science
MSD  Master of Science in Design
MSE  Master of Science in Engineering
MSL  Master of Sustainability Leadership
MSLB  Master of Sports Law and Business
MST        Master of Sustainable Tourism
MSTech    Master of Science in technology
MSTP      Master of Science and Technology Policy
MSUS      Master of Sustainability Solutions
MSW       Master of Social Work
MTax      Master of Taxation
MTESOL    Master of Teaching English to Speakers Other Languages
MUD       Master of Urban Design
MUEP      Master of Urban and Environmental Planning
MVCD      Master of Visual Communication Design
PhD       Doctor of Philosophy
PSM       Professional Science Master's

Campuses
In campus names, do not capitalize campus.
• Downtown Phoenix campus
• Polytechnic campus
• Tempe campus
• West campus

See Abbreviations.

Centers, Colleges, Departments, Institutes, Schools, University
Use initial uppercase letters only for the full official name as a proper noun.
Do not capitalize when used in a descriptive manner.
• admission services
• ASU Admission Services
• ASU's Ira A. Fulton Schools of Engineering
• graduate admission
• the Department of English
• the history department
• the institute
• the School of Human Evolution and Social Change
• the university
• Not: the University

Do not use ampersands or plus signs in place of and in text, even for official ASU unit names.
• College of Nursing and Health Innovation
• Not: College of Nursing & Health Innovation

Compound Words
The second part of a hyphenated compound is not capitalized even in instances when other words are capitalized, such as in headlines and titles.
• Domestic Violence and Evidence-based Practice
Documents, Forms

Capitalize the full names of forms such as applications.
Do not capitalize when used in a descriptive manner.
A complete list of university forms is at https://students.asu.edu/forms.
- ASU Scholarship Estimator; the scholarship estimator
- Enrollment Verification Request; enrollment verification form
- Student Academic Integrity Policy; the student academic integrity policy
- Not: Enrollment Verification Form

Lists

If a list consists of full sentences, punctuate as such with capitalization and periods.
See Lists.
Formatting

**Bold**
Only use this for headings and subheadings.

**Compound Modifiers**
Hyphenate most compound modifiers.
See *Punctuation and Symbols* for details and exceptions to the rule.
See *Word List*.

**Italics**
Do not use.
This treatment creates readability issues for readers with visual difficulties, dyslexia or migraine disorders.

**Lists**
Whether bulleted or numbered, a vertical list may be comprised of complete or incomplete sentences; maintain consistency, whichever style is chosen.
- If a list contains full sentences, punctuate as such with capitalization and periods.
- If a list consists of sentence fragments, use lowercase and no periods.
See *Lists*.

**Phone Numbers**
Always include an area code, but do not surround it with parentheses. Phone numbers are to appear with only figures and hyphens, and offset extension numbers with a comma: 480-555-5555, ext. 21.

To ensure proper appearance
- In PeopleSoft, when editing programs, use `/` instead of the `first` hyphen, due to a system: (480/555-5555 for 480-555-5555) [required, due to a system quirk].
- In Drupal, when editing policies, use the requisite hyphen.

See *Formatting*.

**URLs**
**Formatting**
URLs are not case-sensitive, so render them all lowercase in text.
Include the `https://` and `www` prefixes. (This is an exception to the ASU writing style guide.)
If a web address requires two lines, make the split after a slash or dot.
If a URL ends a sentence, use a period but do not hyperlink the period.

In content
An ASU webpage may be hyperlinked to text in the marketing text field, but the web address must be shown in entirety in the program description.
Do not repeat a department URL in text; this information is included in the contact information for each program.
Do not include links to the application process for undergraduate programs; this is already available on the program pages in Degree Search.
Website links in the graduate admission content are discouraged, except when pointing to a requirement of the application process.
Language

Use clear, concise language. See ASU Writing style guidelines.

Other Universities
When writing about ASU graduates moving on to other universities, do not use other universities names. Use another prestigious university or other top-tier universities.

Pronouns
Do not use he/she, s/he or he and she when the gender of the subject is unknown. Maintain gender neutrality; rewrite for clarity. Avoid mixing singular and plural pronouns. Do not use the plural their as a substitute for a singular noun such as a student.

Corrective options
Rewrite the sentence to avoid confusion.
- Awkward: If a student requests information, the student should be directed to the correct office.
- Better: A student requesting information should be directed to the correct office.
- Best: Students should be directed to the correct office for information.
- Not: Each applicant must submit their materials by the deadline.
- Better: Applicants must submit their materials by the deadline.
- Best: Applicants must submit all materials by the deadline.

Replace the pronoun with an article.
- Not: Ask the student to prepare his presentation.
- Instead: Ask the student to prepare a presentation.

Revise the sentence to use the pronoun one.
- Not: A prepared student is more likely to succeed than if he has not done sufficient research.
- Instead: A prepared student is more likely to succeed than an unprepared one.

Revise the sentence to use the pronoun who.
- Not: A student is more likely to succeed if he does sufficient research.
- Instead: A student who does sufficient research is more likely to succeed.
**Redundancy**
Eliminate redundant content; consolidate information.
Clarify content with simple, clear phrasing.
- potential applicants
- include but not limited to

**Standard Statements**
Certain standardized statements are required, and they are shown below.
Most standard statements are customizable as long as the baseline requirements are met.

Website links in the graduate admission content are discouraged, except when pointing to a requirement of the application process.

**Admission requirements — graduate**
Applicants must fulfill the requirements of both the Graduate College and the [college name].

Applicants are eligible to apply to the program if they have earned a bachelor's or master's degree, in any field, from a regionally accredited institution.

Applicants must have a minimum of a 3.00 cumulative GPA (scale is 4.00 = "A") in the last 60 hours of their first bachelor's degree program, or applicants must have a minimum of a 3.00 cumulative GPA (scale is 4.00 = "A") in an applicable master's degree program.

**Application — graduate**
The last item of the list of application components is the required statement about proof of proficiency in the English language (see "English proficiency", below).

**Certificates — undergraduate**
Depending on a student's undergraduate program of study, prerequisite courses may be needed in order to complete the requirements of this certificate.

**Change of major — undergraduate**
A current ASU student has no additional requirements for changing majors. Students should refer to https://students.asu.edu/changingmajors for information about how to change a major to this program.

**English proficiency — graduate**
This is a two-part statement.

First part: The introductory portion of the statement appears as the last item in the numbered list of application components. Use either an incomplete phrase or complete sentence, in agreement with the style of the numbered list:
- proof of English proficiency
- Proof of English proficiency is required.
Second part: The explanatory portion of the English requirement will appear as the first entry in Additional Application Information:

- An applicant whose native language is not English (regardless of current residency) must provide proof of English proficiency.

Global opportunities

**Global degree**

With a global degree program, students have the opportunity to receive their ASU degree in partnership with an international institution. Students and faculty can create and share knowledge to solve pressing global and societal challenges by combining strengths in research and teaching from two different institutions. Global degree programs also give students exposure to international academic experiences and content. Students should contact the academic unit directly for more information about this global degree program.

**Global experience – graduate**

Study abroad is possible for graduate students with more than 50 program opportunities spanning six continents. Faculty-directed programs tend to be the best fit for graduate students; taking courses over the summer or during academic breaks with ASU professors offers close mentorship and professional network growth in many fields of study while earning ASU credit. Exchange program participation is also possible with careful planning. [https://mystudyabroad.asu.edu/students/graduate-students](https://mystudyabroad.asu.edu/students/graduate-students)

**Global experience – undergraduate**

With over 250 programs in more than 65 countries (ranging from one week to one year), study abroad is possible for all ASU students wishing to gain global skills and knowledge in preparation for a 21st-century career. Students earn ASU credit for completed courses, while staying on track for graduation, and may apply financial aid and scholarships toward program costs. [https://mystudyabroad.asu.edu/](https://mystudyabroad.asu.edu/)

**PLuS Alliance** [note: a two-paragraph statement]

The PLuS Alliance combines the strengths of three leading research universities on three continents — Arizona State University, King's College London and UNSW Sydney — to create and share knowledge that will solve pressing educational and societal challenges.

Students have the opportunity to collaborate with peers and specialists across the globe through PLuS-partner courses offered online. Through this PLuS Alliance collaboration degree program, students develop transferable global competencies and gain exposure to international teaching and academic content. [https://www.plusalliance.org/global-learning-network-programmes](https://www.plusalliance.org/global-learning-network-programmes)

**GPA requirements — graduate**

Applicants must have a minimum of a 3.00 cumulative GPA (scale is 4.00 = "A") in the last 60 hours of their first bachelor's degree program, or applicants must have a minimum of a 3.00 cumulative GPA (scale is 4.00 = "A") in an applicable master's degree program.

**Minors — undergraduate**

Depending on a student's undergraduate program of study, prerequisite courses may be needed in order to complete the requirements of this minor.

**Other enrollment requirements — undergraduate certificates**

A student pursuing an undergraduate certificate must be enrolled as a degree-seeking student at ASU. Undergraduate certificates are not awarded prior to the award of an undergraduate degree. A student already holding an undergraduate degree may pursue an undergraduate certificate as a nondegree-seeking graduate student.

(This statement should not replace any existing certificate text related to additional enrollment requirements such as GPA or prerequisite courses.)
Other enrollment requirements — undergraduate minors

Current ASU undergraduate students may pursue a minor and have it recognized on their ASU transcript at graduation. Students interested in pursuing a minor should consult their academic advisor to declare the minor and to ensure that an appropriate set of courses is taken. Minor requirements appear on the Degree Audit once the minor is added. Certain major and minor combinations may be deemed inappropriate by the college or department of either the major program or the minor. Courses taken for the minor may not count toward both the major and minor. Students should contact their academic advisor for more information.

(Variations on this required text, above, are allowed as long as they cover all the bases: that a minor and major cannot share coursework and that certain major and minor combinations may not be allowed.)

Symbols

Do not create ambiguity by mixing symbols with words: and/or, school/college and test(s). Instead, rewrite the statement for clarity.

Exception: The / is only allowed in approved program names and course titles: Transborder Chicana/o and Latina/o Studies.

See Punctuation and Symbols.
See Word List.

Voice

Use the formal third person voice typical of academic writing: he, she, they, a student, students.

Exception: Use the conversational, engaging second-person point of view in the Marketing Text field: you, your.

See Marketing Text.
Lists

Start each line with the same part of speech.
Use the same voice for each item.
Use the same verb tense for each item.
Avoid using a combination of sentences and phrases in lists.
Whether bulleted or number, a vertical list may be comprised of complete or incomplete sentences; maintain consistency throughout the list, and use appropriate formatting:
- When constructing a list using full sentences, punctuate with capitalization and periods.
- When constructing a list using sentence fragments, use lowercase and no periods.

Academic Courses
Show lists of courses in a vertical format, flush with the left margin and without punctuation.
Ensure the course list is in alphanumeric order (by prefix and course number), and show credit hours numerically in parentheses (numerals only; do not include the words credit hours).
Do not use bullets or numbering.
Asterisks may be used to clarify specific information about a course, with the corresponding statement placed below the list of courses.

Bulleted Lists
Do not use bullet points to break up a series of long sentences that stand on their own. Bullet points only assist SEO when used as a series of keywords or short phrases.

Bulleted lists work best when they contain at least three items. When mentioning only one or two items, use complete sentences rather than a list format.

Do not use bullet points to create a second-level list within a numbered vertical list (e.g., to itemize certain graduate admission requirements). This information may make more sense as a series of sentences placed in the Additional Application Information section.

Undergraduate programs
Career opportunities may be vertically aligned in a bulleted list of words or incomplete phrases.
Use parallel construction; start each bulleted line with the same part of speech (noun, verb, etc.).

See Formatting.

Numbered Lists – graduate programs
Show application components in a vertically aligned numbered list.
The vertical list may be comprised of complete or incomplete sentences; maintain consistency with the chosen construction.
Imagine a state fair. It's colorful and exciting, the crowd is milling about, the noise is deafening, and with all that going on barkers are vying for everyone's attention.

This field is akin to those barkers. In fact, you are a barker trying to capture the attention of as many potential students as you can. And once you do...

Your aim is to create a relationship.

Here's How
You must be personally engaging. Speak directly to the reader and to their point of view. Keep it personal. Use an active voice, conversational style (you), direct phrasing and strong adjectives.

Convey feeling. Write as if you and the reader are conversing. Since this field is all about making an emotional connection, focus on the reader's need.

Primary tactic. Instantly grab the reader's attention by answering their question, "What's in it for me?" This triggers an emotional response on two levels: They feel like you're speaking directly to them and that you're interested in what matters most to them.

Secondary tactic. This is less effective at establishing a relationship, but you may opt to highlight unique aspects of your unit or opportunities (research, academic) that could be an important part of someone's decision-making process.

People will see this field first when they click on a program in Degree Search, so this is your best opportunity to create a powerful connection. Whichever tactic you opt to use will determine the level of connection you create.

Focus Your Thoughts
For outstanding marketing copy that will increase your chance of garnering another enrollment:

- be reader-centric
- emphasize emotion

The following chart may help. Compare the academic style of writing you're used to seeing in program descriptions with the casual, upbeat, and attention-grabbing introductory paragraph that is the marketing field. A quick glance at the salient points for these two fields shows the distinct differences between them. Write with each field's purpose in mind.
Marketing Text | Program Description
--- | ---
for prospective students | for prospective students, current students, faculty, future employers, funding sources (VA, foreign sponsors, etc.), ABOR, other educators and schools, accreditation bodies

| 50-word limit | 150-word limit (undergraduate) 450-word limit (graduate) |
| makes an emotional connection with the student to draw them in so they continue reading | presents factual basic and specialized information about the program to help students decide if the program is the right fit for them |
| does not repeat anything stated elsewhere in the program’s listing in Degree Search | not the place for hyperbole, information about enrollment or admission, campus, course requirements, and potential careers |

The full comparisons chart is in **Writing for the Catalog** on the [catalog resources page](#) in the review site.

**Think it Through**
To establish a relationship from the outset, consider using any of the ideas here as springboards to the writing process.

**Start with a question** so they can immediately determine if this program might be of interest to them.
- Do you have a passion for wildlife?
- Do you daydream about ways to make the world greener?

**Set the tone** with a strong, catchy statement or fact.
- Social media and nightly news are filled with events touching on the Middle East.
- More people are taking vacations than ever before.

**Use emotion** to convey the importance of the degree (and the importance of people who hold the degree).
- The education of our children is one of the noblest professions you can enter.
- The development of clean sources of energy is becoming more and more critical.

**Describe the ideal student** in that program and relate it to them. (If they don’t fit the description, they’ll know right off that the degree may not be right for them.)
- With your global mindset and passion for travel, you’ll thrive with a degree in xxx.
- As someone who embraces justice and order, a criminology degree can help you ...

**Explicitly state what they will gain** from the degree and how it will help them in the future.
- You’ll learn xxx which will prepare you to xxx
- You’ll develop xxx which can help children to xxx.

**Flesh It Out with the ASU Brand**
It helps to be well versed in the ASU brand. Read about it [here](#). (It’s brief but potent.)
Think “On my way to a better life.”
Everything we write should convey (directly or indirectly) that choosing a particular degree program will help set the student on the path to a great life.

Don’t actually say better life because it implies their life isn’t good now. Instead, use terms that convey that message, like these:
- life you’ve always dreamed of
- wherever you want to go in life
- bright future

Language and tone
Always make it about them. Try to avoid taking center stage (our program) as it sounds too exclusive and territorial. Be personable (you, not students); this helps them begin to picture themselves enrolled in the program.

Remember that here is where we are selling their experience in the program (not the program, culminating diploma or degree credentials), so tell them what the experience will be like for them and what it will prepare them to do and achieve.

Speak like a university but not like a university
We want to keep it conversational and fun to read, because if it’s not they may not read it. But we’re not their best friend and we don’t want to pretend we are. We are a university.

Be careful, though. Recognize that ineffective marketing copy uses a passive voice with dry academic language and few adjectives. It contains third person nouns (student, applicant), brags without explaining the value to the reader, is long-winded and not conversational—in short, it’s like this sentence! Also, it sounds like the proverbial used-car salesman: "This degree is a once-in-a-lifetime opportunity."

Again, phrasing illustrated in the previous paragraph is not well suited for the marketing text field.

Consider international students
Many of our figures of speech can confuse international students, so be careful that the text is clear for all audiences.
- This degree can help you begin a career in xxx.
- Not: This degree can help you get your foot in the door of a career in xxx.

Examples

Before-and-after
BEFORE
- The certificate program in arts and humanities in games will train students to design, develop, create and analyze games from a holistic and interdisciplinary perspective to understand the utilization, consumption and real-world impact of games on our diverse culture and society.

AFTER
- Remember the toys and games you played with as a kid? They were fun, but did you ever consider their impact on your growth and development? You can learn how that impact shapes the human mind, and become an influential researcher and analyst in the gaming industry.
Primary tactic

GREAT EXAMPLES

- Do you have a passion for wildlife, for exploring nature and seeing that our world's natural resources and lands are managed in sustainable ways? You'll gain an excellent foundation in science while you enjoy lots of field opportunities to build expertise for careers that connect with conservation and restoration of biodiversity and habitats.

- With your global mindset, your passion for travel and language, and your aspirations for an international career, you deserve a master's degree that will open up a world of possibilities. Focused 100 percent on global management, the MGM prepares you to do business across borders and cultures with the dexterity you can't learn in a traditional business program.

GOOD EXAMPLES

- Social media and nightly news are filled with events touching on the Middle East and Islamic nations. But how many people understand the deep issues at hand? You can. With a minor in Arabic studies, you'll develop a cross-cultural understanding of Islamic civilization which will provide opportunities in the global workforce.

- Moment by moment, day by day and person by person, educators improve lives and strengthen communities. Wherever life takes you, an education degree prepares you to master new knowledge, communicate effectively and thrive in a world — and an economy — in which lifelong learning is key to success and happiness.

Secondary tactic

GREAT EXAMPLE

- Join one of the nation's top journalism schools, home to Arizona PBS, the largest media outlet in the world operated by a journalism school. You will work with world-class faculty in a variety of hands-on experiences, including digital media, broadcast news, innovation and entrepreneurship, audience engagement, public relations, and Spanish-language news.

GOOD EXAMPLE

- This certificate is designed for students in the Next Generation Service Corps or students in Army, Navy or Air Force ROTC.

Nuts-and-Bolts

Do not duplicate any other content. All the other information pertaining to the program exists elsewhere.

You may use a colloquial name for your program here, because you want to keep the conversational style.

You may hyperlink text for ASU webpages in this field, but to point to a non-ASU site, you must use the full URL.


You have a 50-word limit. Yes, just 50. (It's okay. You can do this!)

When you complete the paragraph, read it twice; first, to make sure it’s readable and catchy enough, and again to make sure it’s not too flippant or brash.

Need Help?

1. Call on the marketers in your school or college for expert help crafting the right kind of language.
2. Also, familiarize yourself with the ASU brand and platform and the ASU language guidelines.
Numerals

Spell out one through nine.
Use figures for 10 and greater and for units of measure and ages.

- 3 miles
- 4-year option
- 18 years old

Spell out a number at the beginning of a sentence except for calendar years.

- Twenty people registered for the seminar.
- 1976 was a very good year.

Spell out casual references.

- ASU attracts thousands of international students each year.
- He walked a quarter of a mile.

Do not use both a word and numeric version of the numeral in a sentence.

- Choose one of the sessions.
- Not: Choose one (1) of the classes.

A numeral-and-letter combination may start a sentence.

- 3D metal printing seminars are scheduled in July. (Note that 3D has no hyphen!)

See Punctuation and Symbols, Word List.

Adjectives

Reserve above, below, higher, over, under for spatial references: (an exception to ASU and AP style guidelines)
Use the following in numeric references.

- fewer, fewer than
- greater, greater than
- less, less than
- more, more than

See Word List.

Decimals

Use a decimal point and numerals.
For amounts less than one, add a zero before the decimal point and use the singular form of the measurement.

- 0.35 meter
- 0.55 cubic foot
- 0.75 kilometer

For grade point averages, include the hundredths place unless there are special circumstances.

- GPA of 2.00
Grade Levels
Use the numerals with a dash and no spaces.

- The program is designed for teachers for grades 7-12.
- The endorsements are for grades K-12 unless otherwise indicated.
- The pathway is designed for preK-12 teachers.

See Punctuation, dash.

Ordinals
Spell out first through ninth and use figures for 10th and above, unless the nonstandard ordinal is part of an official name or title.

Do not use superscript formatting.
- First Street, 7th Fleet, 1st Sgt.
- Not: 2nd, 10th

Percentages
Spell out percent.

Use whole figures and decimals for percent and percentages.

- 2.5 percent
- 10 percent
- 4 percentage points

For a range of percentages, use to and and rather than a hyphen.

- 12 to 15 percent
- between 12 and 15 percent

For amounts less than 1 percent, precede the decimal with a zero.
- The cost of living rose 0.6 percent.

Phone Numbers
Always include an area code, but do not surround it with parentheses. Phone numbers are to appear with only figures and hyphens: 480-555-5555.

To ensure proper appearance

- In PeopleSoft, when editing programs, use / instead of the first hyphen, due to a system: (480/555-5555 for 480-555-5555) [required, due to a system quirk].
- In Drupal, when editing policies, use the requisite hyphen.

If an extension number is needed, separate it with a comma: 480/555-5555, ext. 21.

See Formatting.

Ratios
Use figures and hyphens, without spaces between.

Always include ratio or another noun with the figures.

- 22-to-1 student-to-faculty ratio
- a majority of 7-to-3
Punctuation and Symbols

This section is a reminder of issues that tend to cause confusion. It includes ASU exceptions to AP style.

Ampersand
Do not use the ampersand to represent *and*, even for official ASU unit names. Always use an ampersand when it is part of the legal name of an external organization.
- College of Nursing and Health Innovation
- AT&T
- U.S. News & World Report

Asterisk
Only use this to refer the reader to a footnote placed below a list of courses to clarify pertinent information about criteria. Do not use an asterisk without adding the footnote. In the footnote, do not insert a space between the asterisk and the note.

At Symbol
The use of @ in the following names appearing in ASU Academic Catalog information on Degree Search is an exception to the ASU writing style guide: ASU@Cochise, ASU@Lake Havasu, ASU@Pinal, ASU@The Gila Valley, ASU@Yavapai and ASU@Yuma.

Comma

Comma in a series
ASU style does not recognize the Oxford comma (or Harvard comma). Do not use a comma before the conjunction in a simple series unless it’s necessary to avoid confusion.
- The flag is red, white and blue.
- He would nominate Tom, Dick or Harry.

However, place a comma before the concluding conjunction in a series if an integral element of the series requires a conjunction. Also use a comma before the concluding conjunction in a complex series of phrases.
- The main points to consider are whether the athletes are skillful enough to compete, whether they have the stamina to endure the training, and whether they have the proper mental attitude.

Comma with essential clause
An essential clause is one that cannot be removed without altering the meaning of the sentence. Do not offset an essential clause with a comma.

The example below demonstrates that if there is more than one coach at the school, the coach’s name is essential for clarity so it must not be offset from his occupation with a comma.
- The basketball coach John Doe and the team will be at the reception.
- Not: The basketball coach, John Doe and the team ...
Comma with a nonessential clause
A nonessential clause is one that may be eliminated without altering the meaning of the sentence. A nonessential clause must be offset with a comma.

In the example below, there is only one head basketball coach, so his name is not essential to the sentence and it is offset from his occupation with a comma. A comma should also follow his name.

• The head basketball coach, John Doe, and the team will be at the reception.

Comma with a semicolon
Use semicolons to separate elements of a series when the items in the series are long or when individual segments contain material that requires commas.

• The winners of this month’s contest are from Springfield, Illinois; Alamogordo, New Mexico; Memphis, Tennessee; and Wichita, Kansas.

Em Dash, En Dash, Hyphen

Em dash
Use sparingly. An em dash is used to create an emphatic separation or an abrupt change, to mark a series within a phrase, or to add emphasis to the text that follows.

When editing degree programs in PeopleSoft, use three dashes to represent an em dash. (The system cannot decipher an actual em dash.)

Always use a space before and after the symbol.

• ASU --- one of the top universities in the world

En dash
An en dash connects things that are related to each other by distance and to indicate a range, such as between dates, times or numbers, except when the words to, or or and are preferable.

When editing degree programs in PeopleSoft, use a double dash to represent an en dash. (The system cannot decipher an actual em dash.)

Do not include a space before or after the symbol.

• 2014--2015
• 10 a.m.--noon

Hyphen
As a general rule, hyphenate all compound modifiers. Never hyphenate compound modifiers when the leading word ends with ly. Other specific exceptions:

• 15 credit hour program
• 40 to 60 credit hour program
• any combination that depicts dual heritage, immigrant nationalities, and ethnic groups, such as Asian Pacific American (an exception to the ASU writing style guide)
• LEED rating levels: LEED certified, LEED Gold certified, LEED Silver certified, LEED Platinum certified

Refer to the latest edition of the AP Stylebook for examples of how hyphens are used for prefixes and suffixes to avoid duplicated vowels or tripled consonants (e.g., anti-intellectual, pre-empt, shell-like). Consult Webster’s New World College Dictionary, Fifth Edition. However, if the text references a specific ASU department’s website where traditional hyphenation is still used, follow the ASU department’s style.

Preferred spellings:
- prehealth
- better-qualified candidate
- decision-maker
- first-year
- high-achieving student
- internet-based claim
- prelaw
- premedical
- preveterinary
- ratio of 23-to-1
- second-language requirement
- small-business person
- student-to-faculty ratio
- high-quality coursework

Nouns, adjectives and verbs that indicate occupation or status retain the hyphen:
- co-author
- co-chairman
- co-founder
- co-owner
- co-pilot
- co-owner

Adverbs ending in -ly should not be hyphenated.
- nationally ranked
- Not: nationally-ranked

See Word List.

Parentheses
Do not use parentheses when constructing words as a way to offer a choice to readers, as in test(s).
Rewrite for clarity.
- Applicants should be sure to take all the required entrance exams.
- An applicant must take the required entrance exam.
- Not: Be sure you take the required entrance exam(s).

See Language.
See Word List.

Quotation mark
Use double quotation marks for direct quotes and single quotation marks for quotes within quotes.
Place periods and commas within quotation marks.
The dash, semicolon, question mark and exclamation point are placed within quotation marks only when they apply to the quoted material. When they apply to the whole sentence, they appear outside the quotation marks.
Do not use quotation marks around words or letters to call attention to them; however, do place a letter grade between quotation marks.
- All courses must be completed with a minimum grade of “C” (2.00 on a scale of 4.00).
Slash
Do not use / or () with words to indicate readers’ choices such as in these constructions: and/or, college/school, he/she, test(s). Instead, rewrite the statement with more precise phrasing.
Exception: The use of a slash in official ASU academic program and course names is allowed: Transborder Chicana/o and Latina/o Studies.

See Language.

Superscript
Avoid using superscript letters, such as with numerals, because this treatment may not always display correctly.
Use the same size type as the numeral.
- 3rd base; 10th floor
- Not 3rd base: 10th floor

Symbols
Do not use & in text to represent the word and, even for official ASU unit names.
Do not use / or () with words to indicate readers’ choices such as in these constructions: and/or, college/school, he/she, test(s).
Instead, rewrite the statement with more precise phrasing.
- Before: Students will want to take the SAT and/or ACT test(s).
- After: Students will want to take the SAT test or ACT test or both.

See Language.
Word List

This section provides clarification of words and phrases used in ASU communications. It includes exceptions to AP style. See the ASU Writing Style Guide for a more comprehensive list.

/ (,) Do not use these symbols with words, such as and/or and tests(s). See Language. See Punctuation and Symbols.

admission, Admission  Singular in all references to academic admission. Not admissions. The names of the ASU offices are Admission Services, Graduate Admission Services, and International Admission Services. See Capitalization.
- John completed the steps for admission to ASU.
- The admission office assists prospective students with the admission process.
- Students can obtain the undergraduate admission application online.
- Graduate admission services are available in person Monday through Friday.
- Graduate Admission Services is in the Student Services Building.

advisor  AP Stylebook variance for academic instances.
- undergraduate advisor
- special advisor to President Crow


and/or  Not acceptable to indicate alternatives. Rewrite the statement using more precise phrasing. See Punctuation and Symbols.

associate degree  Do not use 's; not associate’s degree. This is a variance with bachelor’s degree, master’s degree. See Abbreviations.

ASU-USA Pathways  See Global Launch.

check sheet  Two words.

classwork  One word.

coa-  Most words with this prefix spelled without hyphens: coeducational, coaxial. Exceptions, per AP Stylebook, include "forming nouns, adjectives and verbs that indicate occupation or status": co-author, co-defendant, co-pilot. Consult Webster’s New World Collegiate Dictionary, Fifth Edition, unless the text references an ASU department’s website where traditional hyphenation is still used. See Punctuation and Symbols.
**compound adjectives**  Hyphenate all compound adjectives. See Punctuation and Symbols.

**coursework**  One word.

**courseware**  One word.

**credit hours**  This is the preferred term, not *semester hours* or *credits*.

**cross-disciplinary**

**curriculum vitae** (s.), **curricula vitae** (pl.)

**cutting edge** (n.), **cutting-edge** (adj.)  Considered trite. Avoid if possible.

**decision-makers, decision-making**  Hyphenate in all uses.

**eAdvisor**  Do not capitalize the first letter, even at the beginning of a sentence. The trademark symbol is not allowed on the eAdvisor™ platform, so it is not used on any reference in copy for the ASU academic catalog (an exception to the ASU writing style guide).
- Academic progress reports are sent through eAdvisor.
- eAdvisor is a new tool to help ASU students succeed.

**e.g.,**  It means *for example*. Periods and comma required.

**email**  Not hyphenated. Capitalized only at the beginning of a sentence. Use a hyphen with other e-terms: **e-book**, **e-business**, **e-commerce**, **e-newsletter**, **e-reader** (but not **eAdvisor**).

**emeritus, emeriti** (pl.)  Gender neutral, it applies to male and female. *Emerita* is incorrect.
- Jane Doe is a professor emeritus of journalism.

**English as a Second Language** (n.), **English-as-a-second-language** (adj.), **English as a second language** (noun phrase)  Spell out. The adjectival form may be abbreviated as **ESL** on subsequent references.
- She was an English as a Second Language instructor.
- That is an English-as-a-second-language program.
- The student was enrolled in an ESL program. (a second reference)
- He speaks English as a second language.

**English for Speakers of Other Languages** and **ESOL**  Spell out on first reference; use the initialism thereafter.
- Not: English for Speakers of Other Languages (ESOL)
faculty (n., pl.) This is a collective noun. For singular reference, use faculty member or member of the faculty.
- The professor recently joined the ASU faculty.
- ASU has three Nobel Laureate faculty members.
- The school’s faculty are expected to hold office hours each week.

fewer than, less than Use fewer than for individual items; use less than for bulk or quantity. See Formatting.
- The entrance fee was less than $100. (an amount)
- The room had fewer than 50 chairs available. (individual items)

full time, full-time (adj.) Hyphenate only when used as a compound modifier.
- Doctoral students are required to commit full time to the program.
- He has a full-time job.

General Studies Always capitalized.


GPA Uppercase, without periods in all references including first reference. Include two decimal places: GPA of 2.00.

grades Place the letter between quotation marks, with its grade point value in parentheses with the grading scale: “A” (4.00 on a 4.00 scale). This is an exception to not using quotation marks to call attention to words or letters. See Punctuation and Symbols.

half time, half-time (adj.) Only in sports copy is it one word.

health care Two words, except in official degree names and course titles.

his/her; s/he; his or her Do not use these practices to indicate alternatives. Rewrite the statement using precise writing; use of a plural usually resolves issues. See Language. See Punctuation and Symbols.

iCourse Do not capitalize, even at the beginning of a sentence.

i.e., It means that is. Periods and comma are required.

Indian Country Capitalized. Term used by tribes and U.S. government referring to tribal lands within tribal jurisdiction.
**Indian Nations**  Capitalized. General term widely used by tribes and federal government.

**indigenous**  Do not capitalize, except in official titles such as academic course titles.

**InMAC**  Induction, Master of Education and Arizona Certification (InMAC). Spell out on first reference, and include the parenthetical description of the acronym. The acronym may be used in subsequent references.
- The Induction, Master of Education and Arizona Certification (InMAC) program provides an alternative pathway to...  [first reference]
- The InMAC program also features...  [subsequent references]

**Intensive English Program**  See *Global Launch*.

**interdisciplinary**  Connotes cooperation between disciplines. Use *transdisciplinary* to connote transcending the boundaries of disciplines.

**internet**  Always lowercased.

**iOS**  Do not capitalize, even at the beginning of a sentence.

**iPOS, POS**  Interactive plan of study, plan of study (for graduate students). Spell out the phrase on first reference and use the initialism or *the plan* thereafter. Do not use parentheses. See *Abbreviations*.
- A plan of study maps the requirements for completion of a degree program.
- The student’s POS is submitted electronically and revised interactively through iPOS in My ASU.
- The plan submitted through iPOS becomes the student’s official POS.

**knowledge-building** (adj.)  *knowledge building* (n.)  Hyphenate when used as a modifier, but not as a noun.
- knowledge-building enterprise

**leading edge** (n.), **leading-edge** (adj.)  Considered trite. Avoid if possible.

**living and learning community, living-learning**  Not capitalized.

**lower division** (n.), **lower-division** (adj.)  Hyphenate when used as a compound adjective.
- lower-division coursework
- course work in the lower division
MAC  Master of Education and Arizona Certification (MAC). Spell out on first reference, and include the parenthetical description of the acronym. The acronym may be used in subsequent references.
- In the Master of Education and Arizona Certification (MAC) program, students take classes at an ASU campus... [first reference]
- Students in the MAC program receive dual Arizona teacher certification... [subsequent references]

Maricopa to ASU Pathways Program, MAPP, Maricopa-ASU Pathways Program
- When referring to a student’s pathway to ASU, use the version with the word to.
- Spell out the full name of this program on first reference. It may be abbreviated in subsequent references. Do not show the initialism in parentheses after the first reference.
- When referring to the institutional partnership, use the hyphenated version.

Mayo Clinic  No the.
- the agreement with Mayo Clinic

me3  A mobile app for eAdvisor. Do not capitalize, even to begin a sentence.
- Students use me3 to explore college degree programs that align with their interests that helps them plan the courses to take that will best prepare them for success at the university.
- me3 is an online tool that can help middle and high school students prepare for college.

more than  Use more than or greater than in numeric references. Use over in spatial relationships. (This is an AP Stylebook variance.) See Formatting.
- There are more than 500 students attending the event.
- The plane flew over the city.

multidisciplinary  Connotes cooperation between disciplines. Use transdisciplinary to connote transcending the boundaries of disciplines.

non- Most words with this prefix are now spelled without a hyphen. Do not use a hyphen before words that can be understood if not is used with them, but use a hyphen before proper nouns or in awkward combinations. Consult Webster’s New World College Dictionary, Fifth Edition.
- nonacademic
- nondegree, nondegree-seeking
- nonprofit
- nonstudio
- nonthesis
- non-American
- non-English-speaking

Orientation, orientation  The title of the new-student event for first-time freshmen is ASU New Student Orientation. Other orientation programs at the university are capitalized only in their full titles. Use lowercase for orientation in subsequent references.
over  Refers to spatial relationships. Use more than or greater than in numeric references. This is an AP Stylebook variance. See Formatting.
  • The plane flew over the city.
  • Their salaries went up more than $20 a week.

part time, part-time  (adj.) Hyphenate only when used as a compound modifier.
  • Students working part time may prefer evening programs.
  • That is a part-time position.

policymaker, policymaking  No hyphen.

POSt, iPoSt  Plan of study; interactive plan of study (for graduate students). Spell out the phrase on first reference and use the initialism or the plan thereafter; do not use parenthesis. See Abbreviations.

post-  Most words with this prefix are now written without a hyphen. Consult Webster’s New World Collegiate Dictionary, Fifth Edition, unless the text references an ASU department’s website where traditional hyphenation is still used, in which case follow the department’s style. Exception: post-master’s. See Punctuation and Symbols.
  • postbaccalaureate
  • postdoctoral
  • postgame
  • postgraduate
  • postproduction
  • But: post-master’s certificate program
  • Not: postmaster’s certificate

pre-  Most words with this prefix are now written without a hyphen, unless the word that follows begins with the same vowel or a capital letter. Consult Webster’s New World Collegiate Dictionary, Fifth Edition, unless the text references an ASU department’s website where traditional hyphenation is still used, in which case follow the department’s style. See Punctuation and Symbols.
  • precalculus
  • pre-Columbian
  • pre-establish
  • pregame
  • prehealth, pre-health (ASU departmental variant)
  • preK-12
  • premed, pre-law (ASU departmental variant)
  • premedical, pre-medical (ASU departmental variant)
  • preprofessional, pre-professional (ASU departmental variant)
  • prerequisite
  • preveterinary, pre-veterinary (ASU departmental variant)

problem-solving  Hyphenate in all uses.
RN to BSN  Not RN-BSN.

second language (n.), second-language (adj.)
- The student knows English as their second language.
- This degree program has a second-language acquisition criterion.

semester hours  Preferred term is credit hours.

skill building, skill-building  This is not a formally recognized word. Follow AP style and rewrite the statement using some variation of the phrasing learning a skill.
- exercises that enable students to learn skills appropriate to the field

startup  One word.

STEM  Acronym for science, technology, engineering and mathematics. May be abbreviated in all instances.

TAG  Transfer Admission Guarantee. Spell out the name of this program on first reference; abbreviate in subsequent references. Do not show the initialism in parentheses after the first reference.

theater  Use this spelling unless it is part of a proper name containing the word Theatre.

3D  3D has no hyphen. Note that a numeral-and-letter combination such as this may start a sentence. See 2D-3D, below.
- 3D metal printing seminars are scheduled in July.

Thunderbird School of Global Management, a unit of the ASU Knowledge Enterprise  On first reference, it must be referred to in full.

TOEFL  Formerly Test of English as a Foreign Language. Use the initialism.

top tier (n.), top-tier (adj.)

toward  American English. Not: towards (British).

transdisciplinary  Connotes transcending the boundaries of traditional disciplines.

24/7
2D-3D  Note that a numeral-and-letter combination such as this may start a sentence. See 3D.

**upper division** (n.), **upper-division** (adj.) Hyphenate when used as a compound adjective before a noun; otherwise, with the individual words in a normal order, there is no hyphen.
- upper-division course work
- course work in the upper division

**U.S.** Used as a noun or adjective for United States and acceptable on first reference. Use periods.

**U.S. News & World Report** Use periods, ampersand.

**USA** No periods.

**web, the web** (n.) Short form of *World Wide Web*. Do not capitalize.

**webcam, webcast, webfeed, webform, webinar, webisode, webmaster, webpage, website** (n.) Web-related nouns are single words in lowercase. Exceptions: **web address, web browser, web host, web style**.